## **Profit & Loss Statement**

## Nanshy Limited

Cash Basis 01/04/2023 - 31/03/2024

Income/Sales	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Total
Product Sales	£20,953.77	£23,701.59	£22,580.49	£17,275.65	£17,158.23	£22,637.26	£15,688.71	£10,327.88	£26,867.01	£19,035.73	£11,789.29	£18,092.00	£226,107.61
GROSS REVENUE	£20,953.77	£23,701.59	£22,580.49	£17,275.65	£17,158.23	£22,637.26	£15,688.71	£10,327.88	£26,867.01	£19,035.73	£11,789.29	£18,092.00	£226,107.61
GROSS REVENUE	£20,933.77	£23,701.39	£22,360.49	£17,273.03	£17,130.23	222,037.20	£15,000.71	£10,327.00	220,007.01	£19,033.73	£11,709.29	£10,092.00	£220,107.01
Cost of Goods Sold													Total
Direct Cost of Goods	£8,257.58	£9,707.91	£8,128.98	£6,219.23	£6,176.96	£8,149.41	£5,647.94	£3,718.04	£9,672.12	£6,852.86	£3,249.07	£7,663.00	£83,443.11
Shipping & Handling	£766.32	£857.74	£1,131.31	£3,005.88	£864.08	£1,264.08	£2,117.63	£1,282.55	£1,350.87	£1,454.75	£1,048.00	£964.00	£16,107.21
TOTAL CoGS	£9,023.90	£10,565.65	£9,260.29	£9,225.11	£7,041.04	£9,413.49	£7,765.57	£5,000.59	£11,022.99	£8,307.61	£4,297.07	£8,627.00	£99,550.32
GROSS PROFIT	£11,929.87	£13,135.94	£13,320.20	£8,050.54	£10,117.19	£13,223.77	£7,923.14	£5,327.29	£15,844.02	£10,728.12	£7,492.22	£9,465.00	£126,557.29
				·		<u> </u>	<u>,                                      </u>		,	,		,	
Operating Expenses													Total
Accountancy	£0.00	£225.00	£90.00	£0.00	£45.00	£0.00	£90.00	£90.00	£135.00	£90.00	£225.00	£90.00	£1,080.00
Advertising/Promotional	£1,903.38	£1,967.15	£1,220.02	£2,008.04	£497.41	£508.38	£301.89	£936.91	£390.75	£422.75	£295.00	£361.00	£10,812.68
Amazon Fees	£348.26	£2,058.49	£1,513.71	£817.77	£326.14	£373.60	£292.32	£343.94	£1.37	£104.41	TBC	TBC	£6,180.01
Bank charges	£39.95	£2,302.38	£241.66	£336.88	£398.90	£740.05	£359.93	£369.18	£42.49	£14.61	£533.00	£8.00	£5,387.03
Insurances	£203.56	£203.56	£203.56	£188.27	£188.09	£188.09	£196.09	£195.99	£195.99	£195.99	£195.99	£195.99	£2,351.17
Office/General													
Administrative Expenses	£79.61	£436.81	£1,001.65	£456.91	£484.10	£787.12	£639.15	£805.60	£541.85	£540.66	£47.88	£37.17	£5,858.51
Other marketplace fees	£168.65	£0.00	£0.00		£0.00		£0.00						£168.65
Payroll Expenses	£500.00	£679.54	£2,188.94	£500.00									£3,868.48
Phone Costs	£43.28	£43.22	£43.31	£45.81	£43.36	£43.12	£43.31	£43.09	£43.88	£43.13	£73.43	£72.52	£581.46
Printing, Postage and	0400 40		000.00	000.00		0407.50	0400.74			040.70			0744.00
Stationery Rent or Lease of Buildings	£190.48 £1,390.50	£1,390.50	£29.08 £1,278.37	£90.38 £695.25	£695.25	£197.53 £695.25	£186.74 £695.25	£695.25	£695.25	£19.79 £695.25	£695.25	£695.25	£714.00 £10,316.62
Salary	£2,095.00	£2.095.00	£2,095.00	£2,095.00	£2,095.00	£2,095.00	£2,095.00	£2,095.00	£2.095.00	£2,095.00	£2,095.00	£2,095.00	£25,140.00
Travel and Accommodation	£2,093.00	£2,095.00	£2,093.00	£2,093.00	£2,095.00	£1,235.46	£2,095.00	£2,095.00	£2,095.00	£2,095.00	£2,095.00	£2,095.00	£1,235.46
Traver and Accommodation						21,200.40							£0.00
TOTAL OP. EXPENSES	£6,962.67	£11,401.65	£9,905.30	£7,234.31	£4,773.25	£6,863.60	£4,899.68	£5,574.96	£4,141.58	£4,221.59	£4,160.55	£3,554.93	£73,694.07
Total Expenses	£15,986.57	£21,967.30	£19,165.59	£16,459.42	£11,814.29	£16,277.09	£12,665.25	£10,575.55	£15,164.57	£12,529.20	£8,457.62	£12,181.93	£173,244.39
-													
NET PROFIT*	£4,967.20	£1,734.29	£3,414.90	£816.23	£5,343.94	£6,360.17	£3,023.46	-£247.67	£11,702.44	£6,506.53	£3,331.67	£5,910.07	£52,863.22
Monthly Averages													
Average Gross Revenue	£16,352.19												
Average Gross Profit	£9,133.34												
Average Expenses	£5,498.22												
Average Net Profit	£3,635.12												