

Profit and Loss

Family Rule Ltd

For the month ended 31 December 2023

	DEC 2023	NOV 2023	OCT 2023	SEPT 2023	AUG 2023	JUL 2023	JUN 2023	MAY 2023	APR 2023	MAR 2023	FEB 2023	JAN 2023
Turnover												
Arrow Height Markers	59.50	100.00	86.76	44.17	40.84	49.58	38.75	268.31	108.26	111.87	33.75	55.34
Bespoke Commission	-	-	-	-	-	-	-	-	-	(375.00)	375.00	-
Chalkboard	-	-	-	-	-	-	-	-	-	-	-	137.50
Colour Samples	-	7.50	3.33	3.74	6.66	-	-	29.99	51.40	12.91	5.40	2.49
DIY Personalisation	-	30.00	-	-	-	41.66	120.83	-	-	22.09	-	98.36
Gift Cards	50.00	100.00	-	-	-	-	83.33	-	195.83	-	-	-
Height Measuring Paddle	13.00	204.75	175.50	7.50	10.50	7.50	-	22.76	138.75	23.55	5.42	20.01
Personalisation	490.00	387.00	111.66	133.35	53.34	25.00	100.02	265.86	305.06	419.04	83.36	178.36
Sales	2,214.54	8,118.75	3,858.75	1,329.17	682.50	650.00	1,137.50	2,949.96	4,521.18	4,050.38	2,349.97	3,959.99
Shipping	-	-	-	-	-	-	(1.25)	-	-	-	109.68	-
Total Turnover	2,827.04	8,948.00	4,236.00	1,517.93	793.84	773.74	1,479.18	3,536.88	5,320.48	4,264.84	2,962.58	4,452.05
Cost of Sales												
Carriage	949.04	298.41	242.35	58.69	102.78	214.15	221.37	852.58	583.28	193.10	733.76	957.66
Cost of Goods Sold	4,832.64	412.38	167.29	199.22	(14,126.09)	584.91	143.89	323.49	484.60	1,686.76	157.49	352.33
Direct Wages	231.00	-	273.00	99.00	-	-	45.00	741.50	497.00	165.00	173.50	407.50
Total Cost of Sales	6,012.68	710.79	682.64	356.91	(14,023.31)	799.06	410.26	1,917.57	1,564.88	2,044.86	1,064.75	1,717.49
Gross Profit	(3,185.64)	8,237.21	3,553.36	1,161.02	14,817.15	(25.32)	1,068.92	1,619.31	3,755.60	2,219.98	1,897.83	2,734.56
Administrative Costs												
Advertising & Marketing	353.45	354.86	355.42	355.23	353.87	354.56	350.29	356.51	356.57	355.79	356.59	355.40
Audit & Accountancy fees	42.00	126.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00
Bank Fees	45.06	74.12	70.08	62.36	54.30	47.57	41.08	112.96	60.35	54.22	65.37	70.73
Cleaning	-	-	-	-	-	-	-	-	-	90.00	90.00	-
Depreciation Expense	-	-	-	-	1,451.83	-	-	-	-	-	-	-
Directors' Remuneration	-	-	-	-	-	758.00	758.00	523.67	992.33	1,136.52	1,136.52	1,111.95
Entertainment - 0%	128.88	-	-	-	-	-	-	-	-	-	-	-
IT Software and Consumables	141.52	140.57	146.29	145.18	140.77	139.41	141.19	143.66	381.62	131.21	134.72	230.82
Legal and Professional Expenses	-	-	-	-	-	66.00	187.00	234.00	-	-	136.50	209.63
Postage, Freight & Courier	12.40	8.50	9.15	7.40	18.45	11.75	4.55	16.95	16.95	15.05	7.10	26.65
Printing & Stationery	-	-	7.99	-	7.99	-	-	7.99	-	7.99	-	7.99
Rent	318.75	318.75	318.75	318.75	318.75	318.75	318.75	318.75	318.75	318.75	318.75	318.75
Repairs & Maintenance	-	-	-	-	-	-	-	159.60	179.98	(91.66)	91.66	-
Sellers fees	133.68	219.33	115.61	47.09	25.86	27.18	44.66	106.97	165.55	141.11	88.67	140.23
Telephone & Internet	60.96	60.96	60.96	50.80	50.80	50.80	50.80	101.60	-	88.84	47.48	64.33
Total Administrative Costs	1,236.70	1,303.09	1,189.25	1,091.81	2,527.62	1,879.02	2,001.32	2,187.66	2,577.10	2,352.82	2,578.36	2,641.48
Operating Profit	(4,422.34)	6,934.12	2,364.11	69.21	12,289.53	(1,904.34)	(932.40)	(568.35)	1,178.50	(132.84)	(680.53)	93.08
Profit on Ordinary Activities Before Taxation	(4,422.34)	6,934.12	2,364.11	69.21	12,289.53	(1,904.34)	(932.40)	(568.35)	1,178.50	(132.84)	(680.53)	93.08
Profit after Taxation	(4,422.34)	6,934.12	2,364.11	69.21	12,289.53	(1,904.34)	(932.40)	(568.35)	1,178.50	(132.84)	(680.53)	93.08